



Non-Profit Health Organization Leverages Procurement Consultants to Consolidate Operations, Increase Savings, Mitigate Risk and Improve Performance.

Client Profile

As the largest voluntary health organization in the United States, our client is dedicated to saving the lives of those affected by one of the worst diseases in the world. With the aid of millions of volunteers, this nonprofit corporation strives to raise funds for crucial research, assist the sick 24/7, and provide individualized support and care to each patient and their family.

The Challenge

- After years of operating in a decentralized model with multiple, regional headquarters, the client decided it was time to undergo a nationwide reorganization. With each regional headquarters having their own procurement function, the client wanted to reduce costs and centralize and consolidate its operations into a single headquarters in Atlanta, GA.
- Each of the procurement divisions that were originally in the regional headquarters now had to adapt and transform to support the organization at a national level. It quickly became apparent that experienced buyers were needed in order to efficiently implement the new processes that the organization had established.
- The client sought the right talent who understood the centralized process model, could help streamline the procurement process and drive value to the bottom line while mitigating risk.

The Solution

- Metasys Technologies discussed the business requirements with the client and developed customized end-to-end solutions to source and hire the right talent.
- Leveraging its Fortune 50 procurement subject matter experts, Metasys Technologies implemented the end-to-end delivery process involving technical sourcing, interviewing, and candidate selection.
- Metasys Technologies provided added value services including employee orientation, onsite coaching and 24/7 customer service.

The Results

- Metasys Technologies' solution was instrumental in solving the client's challenges, allowing them to have a streamlined procurement division in their new centralized headquarters.
- Within 2 months, Metasys Technologies delivered a turnkey procurement team of 20+ professionals, resulting in cost savings and improved performance across sourcing deliverables.
- Metasys Technologies continues to support this client today with temporary procurement staffing needs (3rd year).

Please contact Steve Alter at **770-851-3900** or
salter@metasysinc.com to discuss
a customized solution for your staffing challenges.